

### SimpleSail Croatia

Marina ACI Veljko Barbieri, Slano  
42°46.962'N, 17°53.257'E  
D8, 20232,  
Slano, Croatia

**Nearby airports:**

Dubrovnik - 54 km  
Tivat - 103 km  
Split - 208 km

Base manager:

+385 95 568 2288

### SimpleSail Montenegro

Marina Porto Montenegro, Berth «N»  
42°25.974'N, 18°41.411'E  
Obala bb, 85320,  
Tivat, Montenegro

**Nearby airports:**

Tivat - 4 km  
Dubrovnik - 49 km  
Podgorica - 89 km

Base manager:

+382 69 357 877

Yacht charter booking:  
+382 69 335 855

# SimpleSail

Your Adriatic Yachting Team

[simplesail.com](http://simplesail.com)  
[info@simplesail.com](mailto:info@simplesail.com)  
<https://www.facebook.com/simplesail.en>



Cover photo by Georgy Akimov  
Cover design by Dmitry Bulatov

# 2019





## SimpleSail is Your Adriatic Yachting Team

Yacht charter, skippers training and skills improvement. Yachts registration, repairs, maintenance, preparation for regattas. Support of purchasing and sales of yachts. Annual and seasonal yacht berthing in Montenegro and Croatia. Joint acquisition program for new yachts.

### Corporate profile

The SimpleSail company was founded in 2013 as pleasure yachts fleet operator. The main activity – yacht charter: bareboat and crewed. At the moment, our fleet has more than 30 sailing and motor yachts and catamarans. Every year our fleet is replenished with new yachts. Each vessel has a corresponding set of additional equipment necessary for comfortable and safe travelling. The main partners of SimpleSail are the French boatyards Beneteau and Fountaine Pajot.

### Experience

Our staff has a lot of experience and dedicated yachts and the sea to the whole life. Our captains have passed thousands nautical miles in all waters of Mediterranean, Black and Baltic seas, Atlantic, Pacific and Indian oceans, they have behind them many awards in prestigious international regattas such as Rolex and ARC. Every year our engineering and management staff undergoes advanced training courses at boatyards in France.

### SimpleSail services

In addition to yacht charter activities, we provides a wide range of services for sailors and yacht-owners including certified training in sailing school, general maintenance, repairs, registration, insurance, yacht berth providing. Since 2015, we have been implementing program of charter management that attracting ship owners yachts to work in the SimpleSail fleet. Our «Yacht Owners» program allows you to become a yacht owner for 50% of the cost only.

### Cooperation

We offer partner discounts and cooperation programs for tour operators and charter agencies from all around the world. On special terms we provide our vessels for sailing schools, event agencies, and other charter companies. Often the SimpleSail fleet participates in corporate regattas and other sports and ceremonial.

### Bases

Our bases located on the coast of Montenegro and Croatia. While in Montenegro SimpleSail is the largest charter company with a fleet of yachts of various sizes and types. We are always open for cooperation and ready for dialogue.





## Our Own Charter Fleet

There are sailing and motor monohulls and catamarans, at your choice. You can book different sized yachts - from 34 to 48 feet, with a capacity of 6 to 12 people. SimpleSail operating its own fleet in Croatia and Montenegro. First of our yachts were built and purchased in 2014, since that our fleet replenished every year.

### Sailing and motor yachts

We are offering various sizes Beneteau yachts with layouts from 34 to 48 feet (9.9 - 14.6 meters), with capacity from 1 to the 5 cabins. Each cabin comfortably accommodates 2 people. There is also several toilets combined with a shower on board.

The Beneteau boatyard celebrated its 130th anniversary in 2014. It is one of the oldest yacht builders in the world. Every year several thousand of sailing and motor yachts launched under the brands of the Beneteau concern. Production located in Europe and America. Repeatedly Beneteau vessels recognized as the yacht of the year.

### Sailing and motor catamarans

There is a number of catamarans of the French shipyard Fountain Pajot in our fleet. It was founded in 1976 by Jean-Francois Fontaine, returning to La Rochelle, after the Olympic Games in Montreal. Today this shipyard builds exclusively reliable and comfortable motor and sailing catamarans.

3 and 4-cabin sailing Helia 44, Astrea 42 and Lucia 40 (11.7 - 13.3 meters) and 4 cabin motor catamarans MY 37 and MY 44 (11 - 13.4 meters) available for charter in Montenegro and Croatia. Unlike monohull yachts, catamarans are distinguished by a much larger living space on the deck and below, complete absence of heeling significantly increases the comfort of staying at sea.

### Additional equipment

All our boats equipped with a corresponding set of navigation, radiocommunication and safety equipment, a set of paper charts of the Adriatic Sea and navigation instruments. There is an inflatable boat - a tender. Please note that the outboard engine for the tender is ordered additionally when booking a charter.

The cabins and salon provides a large number of compartments for storing various things and a galley area has a refrigerator, a sink, a gas stove with an oven.



Fountain Pajot MY 44

Built in  
2018



Built in  
2018

Fountain Pajot MY 37



Fountain Pajot Helia 44

Built in  
2018



Built in  
2018

Fountain Pajot Astrea 42



Fountain Pajot Lucia 40



Beneteau Oceanis 48



Beneteau Oceanis 45

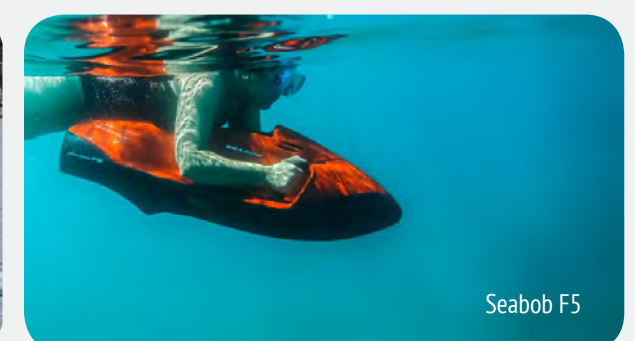
Built in  
2018



Beneteau Oceanis 38 / 41 / 41.1



Beneteau Gran Turismo GT 34



Seabob F5

All images are original SimpleSail photos

18

SAILING YACHTS

4

SAILING CATAMARANS

2

MOTOR CATAMARANS

2

MOTOR BOATS

9

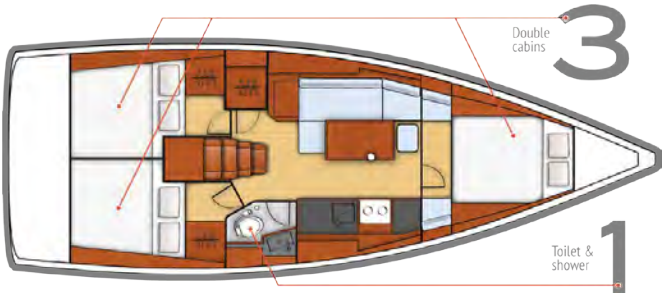
YACHTS BUILT IN 2018

2

DEEP-SEA SCOOTER

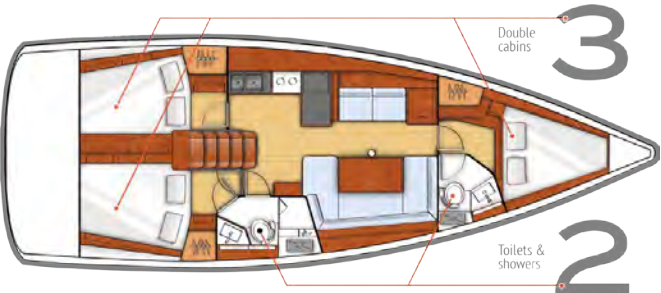


Beneteau Oceanis 38 - Sailing Yacht



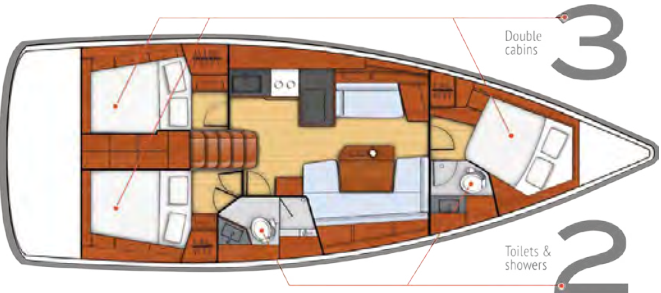
2 Yachts: Salsa, Lambada  
Montenegrin Base

Beneteau Oceanis 41 - Sailing Yacht



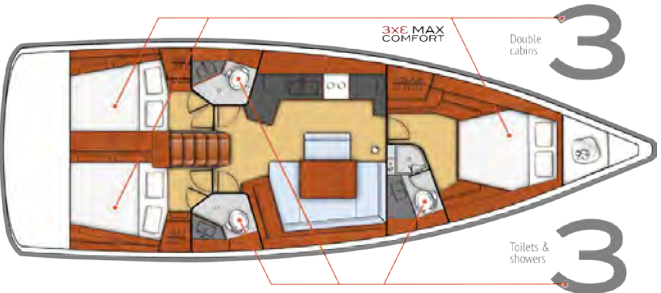
2 Yachts: Disco, Reggae  
Montenegrin Base

Beneteau Oceanis 41.1 - Sailing Yacht



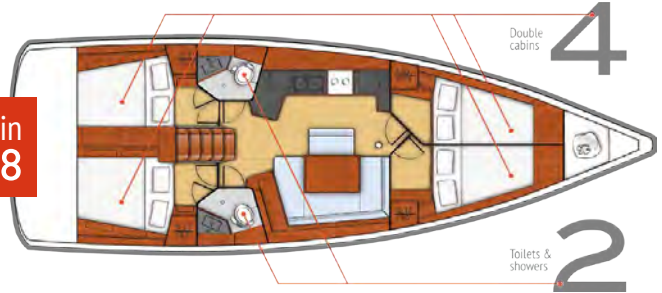
Yacht name: Veda  
Montenegrin Base

Beneteau Oceanis 45 - Sailing Yacht



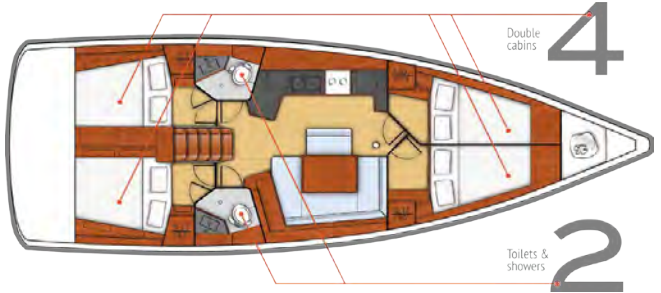
Yacht name: Rumba  
Montenegrin Base

Beneteau Oceanis 45 - Sailing Yacht



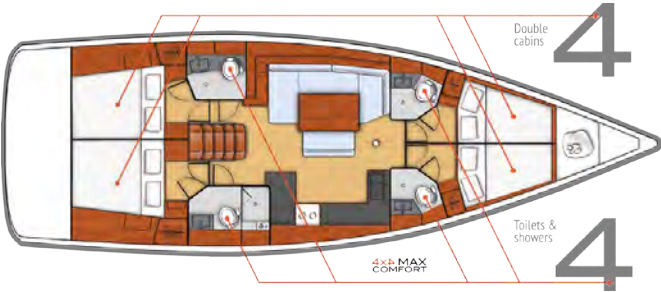
5 Yachts: Flamenco, Soul, Cancan, Mambo, Slide  
Croatian & Montenegrin Base

Beneteau Oceanis 45 - Sailing Yacht



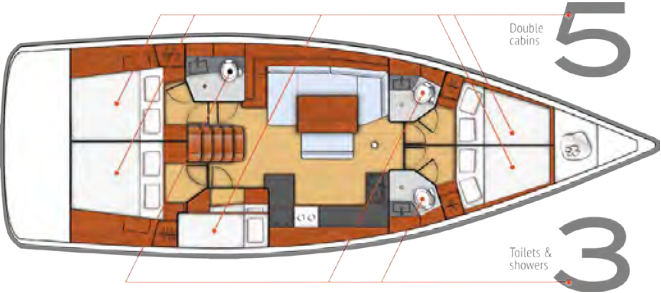
5 Yachts: Tango, Samba, Twist, Fox trot, Bella  
Montenegrin Base

Beneteau Oceanis 48 - Sailing Yacht



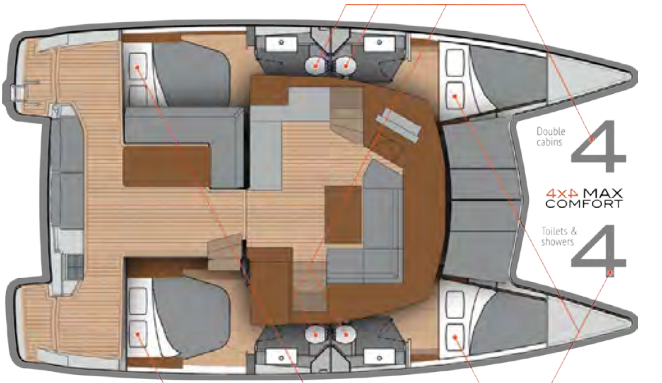
Yacht name: Jazz  
Montenegrin Base

Beneteau Oceanis 48 - Sailing Yacht



Yacht name: Blues  
Montenegrin Base

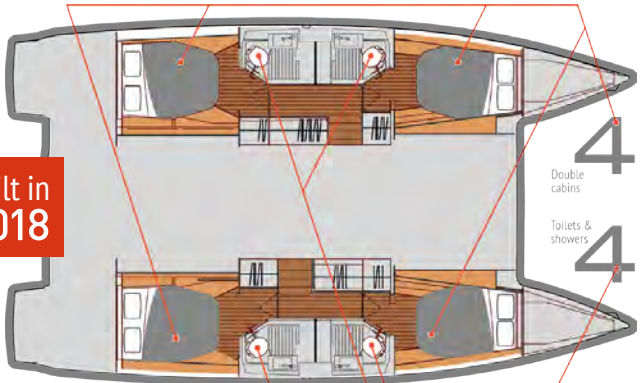
Fountaine Pajot Lucia 40 - Sailing Catamaran



Yacht name: Mawimbi

Montenegrin Base

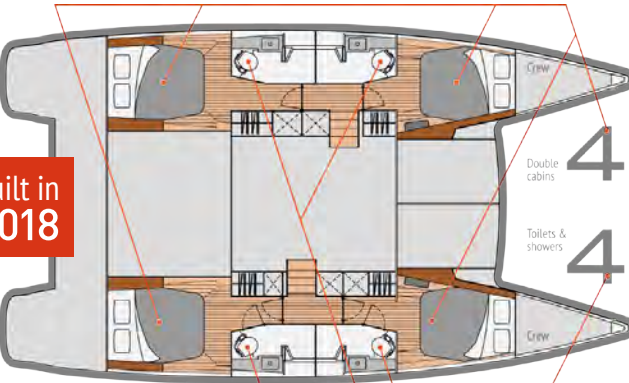
Fountaine Pajot Astrea 42 - Sailing Catamaran



Yacht name: Wave

Croatian Base

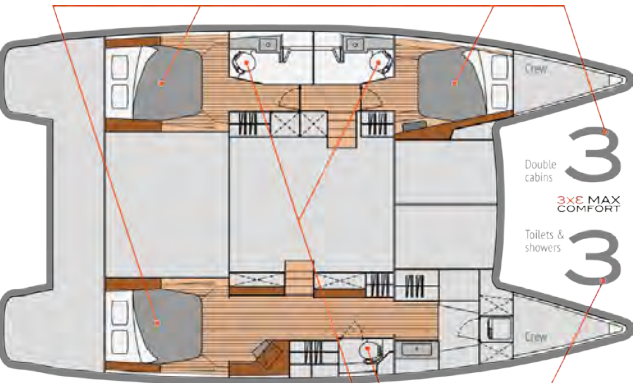
Fountaine Pajot Helia 44 - Sailing Catamaran



Yacht name: Lounge

Croatian Base

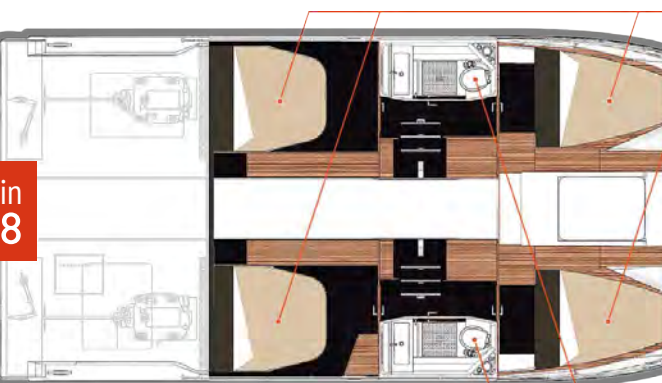
Fountaine Pajot Helia 44 - Sailing Catamaran



Yacht name: Clione

Montenegrin Base

Fountaine Pajot MY 37 - Motor Catamaran



Yacht name: Jam

Croatian Base

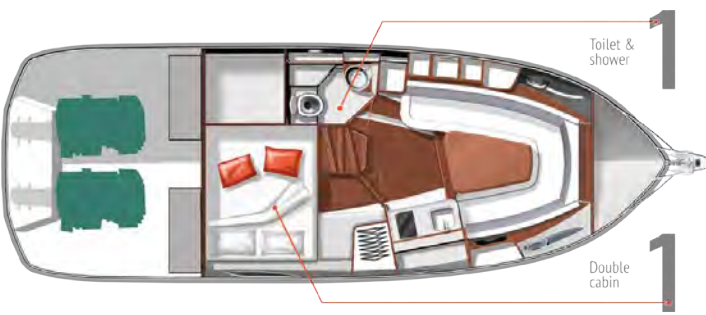
Fountaine Pajot MY 44 - Motor Catamaran



Yacht name: Fusion

Croatian Base

Beneteau Gran Turismo GT34 - Powerboat



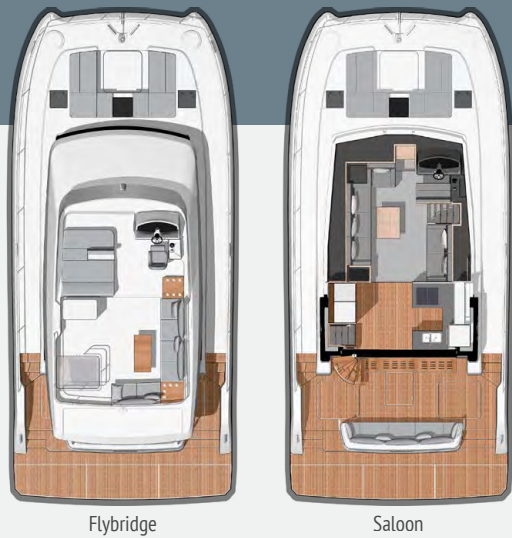
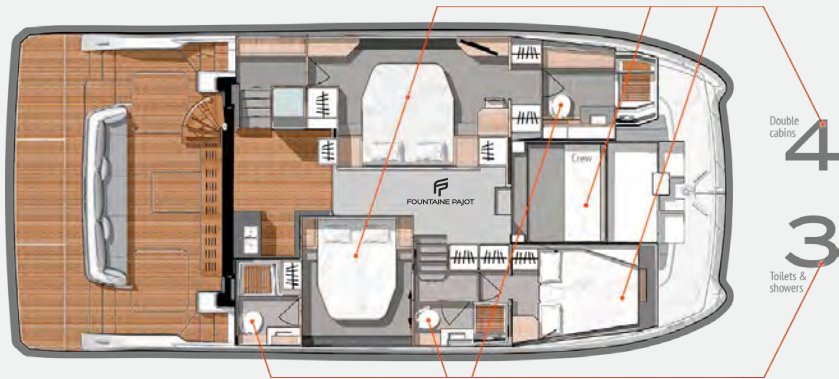
Yacht name: Claire  
Montenegrin Base





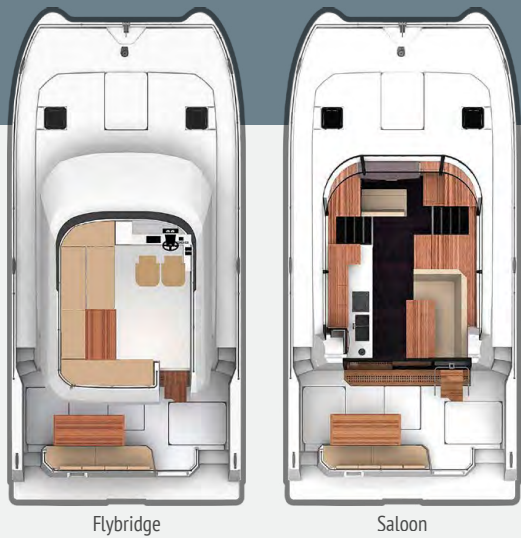
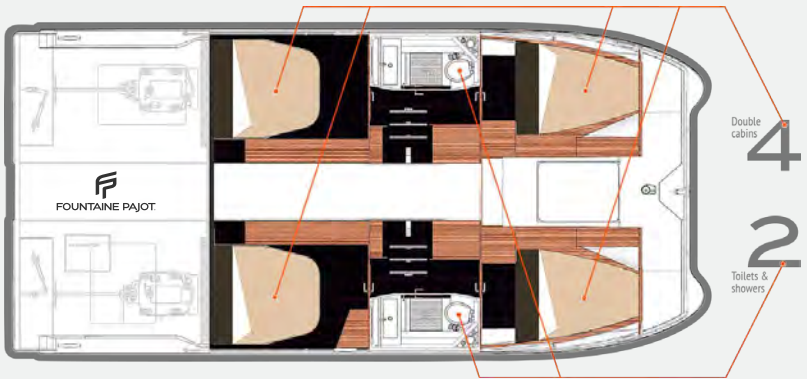


Fountaine Pajot MY 44



Name of Yacht	<b>FUSION</b>	Draft	1.30 m	Power	2 x Volvo Penta IPS 600, Fuel range 2000 nm, IPS Joystick (3)
Year of Build	2018	Water Tanks	2 x 350 l	Deck	Fenders, Mooring lines, Bimini hard top, Cockpit: cushions, shower, Flybridge: speakers, table, cushions, fridge, Dinghy, Anchor windglass, Snorkeling gear set, Teak floor in cockpit, Bath platform
Manuacter	Fountaine Pajot	Fuel Tanks	2 x 1000 l	Navigation	GPS chartplotter Garmin : 2 salon, 1on flybridge, Multifunction display Garmin (1), Depth sounder, Autopilot, Speed log, VHF with AIS, Portable VHF, Full sets of charts, Adriatic sea pilot, Binoculars, Radar, Aft camera
Design	Daniel Andrieu	Holding tank	3 x 80 l	Safety	Liferaft, Lifejackets, First aid kit, Fire extinguisher, Fire plant, Thermo protective aid, EPIRB
Interior	Pierangelo Andreani	Light Displacement	14 900 kg	Additional Equipment	Audio (USB, AUX, Bluetooth), Hot water, Electric fridge (big), Electric toilet (3), Galley, Gas stove, Electric stove & oven, Inverter 12V/220V, 220v sockets, Cabins/saloon fans, Wine cellar, Air condition, Heater, Generator
Length	44 ft / 13.40 m	Bow Thruster	NO		
Length Overall	13.40 m	Engines - <b>IPS 600</b>	Volvo 2x435 hp		
Hull Beam	6.61 m	Toilets - Showers	3		
Cabins	4 (3 Pass + 1 Crew )	Berths Cabins	8		

Fountaine Pajot MY 37



Name of Yacht	<b>JAM</b>	Draft	0.80 m	Power	2 x Volvo D3 220, Fuel range 1000 nm
Year of Build	2018	Water Tanks	350 l	Deck	Fenders, Mooring lines, Cockpit and flybridge bimini, Cockpit: shower, speakers, table, cushions, Flybridge: table, cushions, Dinghy, Electric anchor windglass, Snorkling gear set, Bath platform
Manuacter	Fountaine Pajot	Fuel Tanks	2 x 600 l	Navigation	GPS chartplotter in flybridge Garmin, Multifunction display Garmin (1), Depth sounder, Autopilot, Speed log, VHF, Portable VHF, Full sets of charts, Adriatic sea pilot, Binoculars
Design	Daniel Andrieu	Holding tank	3 x 80 l	Safety	Liferaft, Lifejackets, First aid kit, Fire extinguisher, Fire plant, Thermo protective aid, EPIRB
Interior	D.Comy - D.Boudgourd	Light Displacement	12 500 kg	Additional Equipment	Audio (USB, AUX, Bluetooth), Hot water, Electric fridge (2), Electric toilet (2), Galley, Gas stove, Inverter 12V / 220V, 220v sockets, Cabins fans, Air condition system, Generator
Length	36.1 ft / 11.00 m	Bow Thruster	NO		
Length Overall	11.00 m	Engines	Volvo 2x220 hp		
Hull Beam	5.1 m	Toilets - Showers	2		
Cabins	4	Berths: Cabins/Saloon	8 / 2		

All images are original SimpleSail photos of "Fusion" motor catamaran



All images are original SimpleSail photos of "Jam" motor catamaran

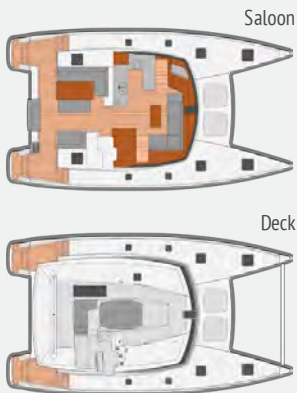
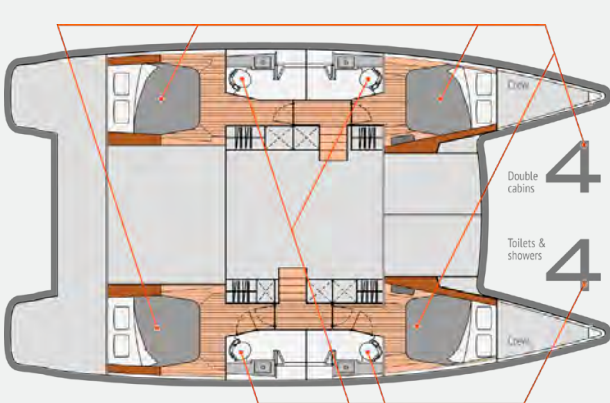




Built in  
2018



Fountain Pajot Helia 44



Name of Yacht	LOUNGE	Draft	1.16 m	Sails	Full batten main sail 70 m2, Furling genoa 45 m2
Year of Build	2018	Water Tanks	2x375 l	Deck	Fenders, Mooring lines, Bimini for helm station, Cockpit: shower, speakers, table, fridge, cushions, Dinghy, Electric anchor windlass, Electric winch, Snorkeling gear set
Manufacturer	Fountain Pajot	Fuel Tanks	470 l	Navigation	Multifunction display Garmin (2), GPS chartplotter in salon Garmin, Depth sounder, Autopilot, Speed log, Windex, VHF, Portable VHF, Full sets of charts, Adriatic sea pilot, Binoculars
Design	Berrett-Racoupeau	Holding tank	4 x 45 l	Safety	Liferaft, Lifejackets, First aid kit, Fire extinguisher, Fire plant, Thermo protective aid
Interior Layout & Design	Raccoupeau Design	Light Displacement	16 535 kg	Additional Equipment	Audio (USB, AUX, Bluetooth), Hot water, Electric fridge (3), Manual toilet (4), Galley, Gas stove, Oven, Inverter 12V / 220V, 220v sockets, Cabins + saloon fans
Length	43.5 ft / 13.30 m	Bow Thruster	NO		
Length Overall	13.30 m	Engines	Volvo 2x50 hp		
Hull Beam	7.40 m	Toilets - Showers	4		
Cabins	4	Berths: Cabins/Saloon	8 / 2		

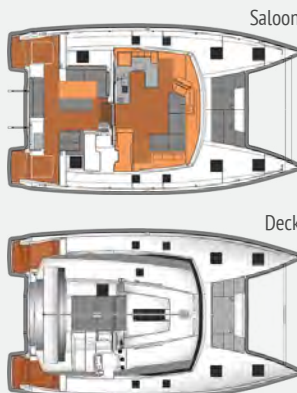
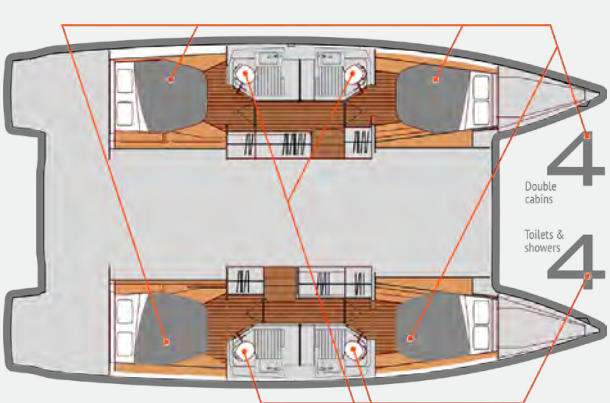
All images are original SimpleSail photos of "Lounge" sailing catamaran



Built in  
2018

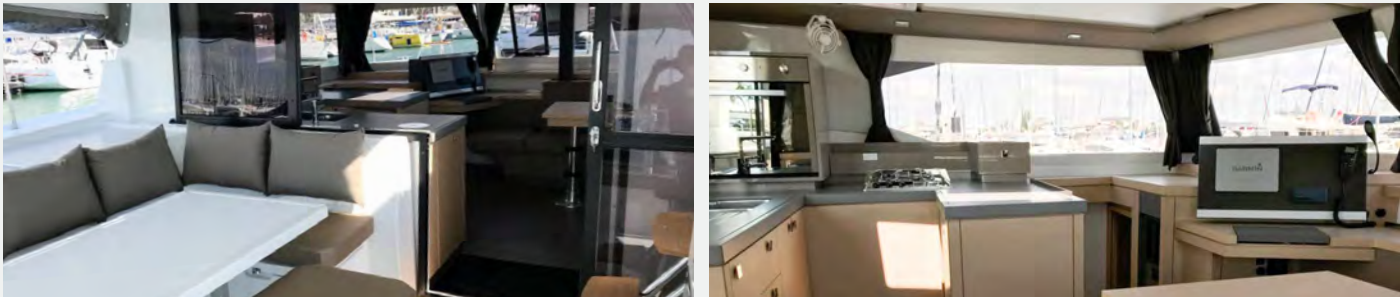


Fountain Pajot Astrea 42



Name of Yacht	WAVE	Draft	1.25 m	Sails	Batten main sail 65 m2, Furling genoa 41 m2
Year of Build	2018	Water Tanks	2x350 l	Deck	Fenders, Mooring lines, Bimini for helm station, Cockpit: shower, speakers, table, fridge, cushions, Dinghy, Electric anchor windlass, Electric winch, Snorkeling gear set
Manufacturer	Fountain Pajot	Fuel Tanks	470 l	Navigation	GPS chartplotter Garmin, Multifunction display Garmin (2), GPS chartplotter in salon Garmin, Depth sounder, Autopilot, Speed log, Windex, VHF, Portable VHF, Full sets of charts, Adriatic sea pilot, Binoculars
Design	Berrett-Racoupeau	Holding tank	4 x 80 l	Safety	Liferaft, Lifejackets, First aid kit, Fire extinguisher, Fire plant, Thermo protective aid
Interior Layout & Design	Raccoupeau Design	Light Displacement	11 500 kg	Additional Equipment	Audio (USB, AUX, Bluetooth), Hot water, Electric fridge (3), Electric toilet (4), Galley, Gas stove, Oven, Inverter 12V / 220V, 220v sockets, Cabins + saloon fans
Length	42 ft	Bow Thruster	NO		
Length Overall	12.58 m	Engines	Volvo 2x40 hp		
Hull Beam	7.20 m	Toilets - Showers	4		
Cabins	4	Berths: Cabins/Saloon	8 / 2		

All images are original SimpleSail photos of "Wave" sailing catamaran

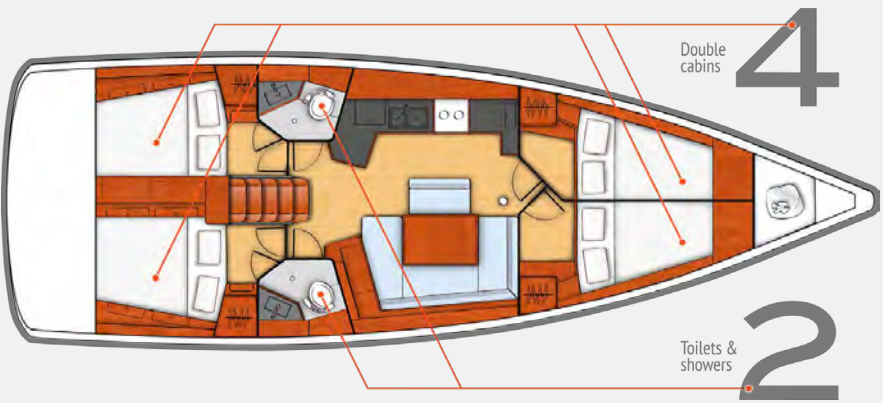






Built in  
2018

Beneteau Oceanis 45



Name of Yacht	FLAMENCO	Draft	2.27 m	Sails	Batten main sail 51 m2, Furling genoa 49 m2
Year of Build	2018	Water Tanks	530 l	Deck	Fenders, Mooring lines, Bimini, Sprayhood, Teak floor in cockpit, Cockpit shower, Cockpit speakers, Cockpit table, Dinghy, Electric anchor windlass, Additional anchor, Snorkeling gear set, Bath platform
Manufacturer	Beneteau	Fuel Tanks	200 l	Navigation	GPS chartplotter B&G 12 (1), Multifunction display B&G (2), Depth sounder, Autopilot, Speed log, Windex, VHF with AIS, Portable VHF, Full sets of charts, Adriatic sea pilot, Binoculars
Design	Finot-Conq Architectes	Holding tank	80 + 64 l	Safety	Liferaft, Lifejackets, First aid kit, Fire extinguisher, Fire plant, Thermo protective aid
Interior Layout & Design	Nauta Design	Light Displacement	10 549 kg	Additional Equipment	Audio (USB, AUX, Bluetooth), Hot water, Electric fridge (2), Manual toilet (2), Galley, Gas stove, Oven, Inverter 12V / 220V, 220v sockets, Cabins + saloon fans
Length	45 ft / 13.50 m	Bow Thruster	YES		
Length Overall	13.94 m	Engine (Saildrive)	Yanmar 57 hp		
Hull Beam	4.50 m	Toilets - Showers	2		
Cabins	4	Berths: Cabins/Saloon	8 / 2		

All images are original SimpleSail photos of "Flamenco" sailing yacht



Our Bases

SimpleSail's fleet is located in the marinas of Montenegro and Croatia: Porto Montenegro in Tivat and ACI Veljko Barbieri in Slano.

Our customers can use round-the-clock services, which include mooring assistant, connection of shore power and water, comfortable showers and toilets. SimpleSail's offices and reception desk are open from 10 A.M. to 7 P.M., from Monday to Saturday.

There are swimming pools, restaurants, shops and car parking within walking distance on the territory of both marinas. In Porto Montenegro, it is possible to go through border and customs procedures. Moreover, a filling station is operating there. All of these services are also available in Croatian Dubrovnik and Cavtat.







## Sailing School

SimpleSail - official partner school of IYT Worldwide. We teach sailing and motor yachts skippers. IYT Worldwide is one of the world's leading learning systems. IYT certificates recognized both by charter and insurance companies and by official bodies in more than 50 countries around the world.

### Training program

There is next courses we offering from basic to advance:

Competent Crew - for beginners who would like to become active crew members rather than just passenger. It is mostly practical course and by the end you will be able to steer, handle sails, keep a lookout, row a dinghy and assist in all duties on board.

Bareboat Skipper - for those who wish to take command of their own yachts confidently and safely or for those who wish to safely charter a yacht for their holiday. Those who have obtained the Bareboat Skipper qualification, can automatically obtain the "International Certificate of Competency" (ICC)

Yachtmaster Coastal/Offshore - not for beginners, for those who want to improve their skills and expand limits

All courses can be done with one - sail or power or both sail and power endorsements

Bareboat Skipper qualification includes marine Communications course (Very High Frequency - Short Range Certificate) which also can be done as separate two days course

The list of courses we offering includes following training programs:

- International Bareboat Skipper Power/Sail
- MCA ICC 24m Sail, 10m Power Coastal/Inland
- Powerboat Skipper
- VHF Marine Communication Master SRC
- Yachtmaster Coastal Sail and Power
- Yachtmaster Offshore Sail and Power
- Navigation master
- STCW95 safety training

The instructors of our school are friendly and communicative teachers who have many years of experience in marine practice. Despite the complexity and intensity of the course, students easily master the material and in most cases successfully pass the exams.

Welcome to the world of sailing!



Our bases: [singlesail.com/marinas](https://singlesail.com/marinas)

- Marina PORTO MONTENEGRO, Tivat, Montenegro, 42°25.974'N, 18°41.411'E
- Marina SLANO, Next to Dubrovnik, Croatia 42°46.962'N, 17°53.257'E





## Your new yacht for 50% of the cost

Take advantage of SimpleSail Yacht Owners Program and become the owner of the new yacht for 50% of the cost and compensate for your yacht operating costs covered by income from the charter. This offer is for those who want to significantly reduce their costs for the purchase and subsequent ownership of the yacht. You become the owner of a new vessel and in partnership with us earn through the of charter.

### What is the main essence of SimpleSail Yacht Owners Program?

We annually replenish our fleet and invite our partners to participate in the program of acquiring new yachts: we finance 50% of the cost of the vessel; you finance the second half. After manufacturing, launching and equipping with appropriate safety systems and additional equipment, the yacht starts work in SimpleSail charter fleet.

Further, in 4-5 years, in accordance with the actual implementation of the return on investment plan, depending on the type of vessel, its cost and the demand for charter services, the yacht becomes yours. During all this time, the vessel carries out all the necessary measures for registration, maintenance, repair and insurance. You can use the yacht for free for your needs for 4-6 weeks a year right after its purchase.

### Why SimpleSail?

Significant discounts when buying a yacht at the shipyard. Discounts from suppliers for additional equipment. Discounts for insurance of the vessel. Professional staff, full support of the transaction and subsequent operation:

- Selection of the model and complete set of the yacht
- Construction supervision at the shipyard
- Acceptance, launching and transfer
- Full cycle insurance support
- Paperwork, registration
- Maintenance of the ship operation, current repair
- Accompanying the subsequent sale (if necessary)

We ensure the maximum possible loading of the yacht in the charter due to the availability of long-term charter contracts with the leading charter agencies all around the world. Importantly, registration of a vessel in Montenegro gives the yacht owners the opportunity to significantly reduce their tax costs due to a zero VAT rate on imported yachts. In case of registration and subsequent operation of the yacht in Croatia, VAT is accrued in accordance with the current EU directive «On the General System of Value Added Tax».



### Maintenance and repair

The main goal of maintenance of yachts - to provide a mode of regular operation of a ship for many years. We carry out all types of repair works for monohulls and catamarans.



### Yacht brokerage

The purchase or sale of a used yacht using the services of a professional representative - SimpleSail yacht broker.



### Charter management: your yacht is your income

If you are a yacht owner or planning to become one and same time want to reduce to zero the operational costs of your yacht and receive additional income - we have best offer!



### Yacht registration

Registration of yachts under the flag for individuals and companies. Choosing the best option for you.



### Yacht insurance

Depends on the type of your yacht, navigation region, purposes and operating characteristics, we offer exactly the insurance product that completely cover your needs.



### Super yachts insurance

The reasoned choice of an insurance broker and understanding the specifics of marine insurance are the main criteria that determine the SimpleSail approach to work with clients in this direction.



## SimpleSail Friends and Partners

Shipbuilding yards and manufacturers of yacht equipment, insurance and leasing companies, booking systems, travel companies, yacht agencies, sailing schools.



## Your charter and payment protection



### SimpleSail is a reliable partner

SimpleSail has joined the international insurance program Yacht Pool Financial Security System to confirm the status of a reliable partner. For our customers, this means a guarantee of the return of their payment in the event of a financial insolvency of a travel agency or a charter company. Obtaining the status of a member of the Yacht Pool Financial Security System dictates the maximum possible level of responsibility for SimpleSail before the client.

